



Letter from the President



Thirty-five years ago, Jack Rafn of Rafn Company brought together a group of like-minded contractors to start the Western Washington chapter of Associated Builders and Contractors. They supported ABC's Merit Shop Philosophy and believed that projects should be awarded based on merit, not on union affiliation. This year we have been honoring all of our members as we celebrate this milestone! We are honored to have served you, your employees, and your business over the years. Throughout this past year, we focused on providing services for members to help them engage, lead their crews, and build a successful business while vigorously advocating to remove barriers to open competition.

We celebrated a strong membership, the largest retro refund in the programs' history, and celebrated long-term staff milestones. Victoria Klyce, Vice President of Communciations and Events celebrated 18 years, Melissa Reppert, Director of Finance and Administration celebrated 10 years, and I celebrated 20 years with our chapter.

We also added Andy Kaplowitz, Vice President of Government Affairs, and Janessa Bishop, Member Services Manager to our team. We are glad to have them and we are excited for all they bring to our ever-growing organization.

ABC of Western Washington is a dedicated support system which helps construction businesses thrive. Our members get the resources they need to grow their bottom line, recruit and retain top talent, keep their teams safe on the job, and connect with like-minded peers.

We have been working diligently to ensure progress in workforce development as well as building strategic relationships and partnerships, with like-minded organizations, such as: Construction Industry Training Council (CITC), Workforce Foundation, Renton Technical College, and the Economic Alliance of Snohomish County.

We have also been working on developing the next generation of leaders through our Rising Star Program, Leadership Lunches, and Advanced Leadership Retreat.

Our chapter recognizes the value of diverse perspectives by exploring ways to include new voices. We continue to accomplish this by working closely with other construction organizations and ABC National to deliver resources that help contractors at every level of their operation.

We took on your biggest challenges through participation and support of:

- Washington Construction Industry Council
- Prevailing Wage Advisory Committee
- Washington Policy Center
- Association of Washington Businesses
- Worker Rights Alliance
- National Diversity and Inclusion committee

We expanded safety resources through the creation of a Safety Peer Group where safety professionals can gather and share best practices, the Safety Academy which offers instruction on the creation of an organizational safety culture, and a Safety Day for members to receive advice on any safetyrelated questions they may have.

It truly was a landmark year for us. We aim to continue promoting the prosperity of your business and the industry for years to come. I want to personally thank you for investing in your company, your employees, your industry, and most importantly, thank you for your membership. You are a crucial part of the industry and ABC's success.

Wendy Novak

Wendy Novak, President Associated Builders and Contractors of Western Washington

WomenInConstruction



"As a woman leading a construction trade group, I have always felt that it was important to be confident in what I do, be professional in my interactions with everyone, be fair and always work hard."

WENDY NOVAK President and CEO ABC Western Washingt Chapter



We are ABC of Western Washington - Your Vital Ally

Letter from Chair of ABC Board of Directors



I am honored to be your board chair this year. Our chapter has done so much to help contractors and the industry over the years and the value that we provide is limitless depending on how involved you want to be.

Your board leadership is dedicated to advancing ABC and evolving the organization in a variety of ways. We are focused on being on the cutting edge by providing resources that your business needs to grow, train, expand the industry workforce and develop the next generation of leaders.

We strongly believe in a personal approach to helping your business. Your membership with ABC opens many doors, and allows you to

cultivate countless relationships with industry peers and professionals. Our leadership is heavily invested in providing an inviting community of strength and support because we believe this has the potential to make the biggest impact in the lives and livelihoods of our members.

I look forward to working with you this coming year and I urge you to get involved. ABC has many opportunities for you and your employees to engage – help us evolve ABC.

Travis Hull, Mechanical & Control Services, Inc. lighting ABC's old Strategic Plan on fire, to demonstrate that the Board is creating a new direction and new plan for the upcoming year.

2 raint all Travis Hull

Chair of Board, ABC of Western Washington Mechanical & Control Services, Inc.



018-19 Board of Directors and staff at the annual Planning Conference at Semiahmoo Resort in Blaine. *Photos by Ben Bender Photography



Vital Allys Advocating for Your Business

Government Affairs

Let me start by saying thank you to the many members I've had the privilege of working with since joining ABC of Western Washington. Thank you for your input, support, and passion for building great businesses, growing the economy, and for helping your Government and Labor Affairs Council (GLA) to be an effective force and formidable voice on issues that impact our members' bottom lines, and the paychecks you take home.



I am deeply committed to serve as an effective advocate on issues that our members and others in the construction economy confront on a daily basis. Remember, I'm not from the government, **and** I'm here to help. What business issues are keeping you up at night? I'll give everything I have to help ABC of Western Washington make a difference – because politics is business, and it's my business to help your business.

Andy Kaplowitz, Vice President of Government Affairs ABC of Western Washington

In Government Affairs, It's Our Business to Help Your Business



Some of the members of the GLA Council. *Photo by Ben Bender Photography

It's been a busy year for government affairs at ABC. In January, the GLA Council hosted our thirteenth annual Texas Hold 'em tournament fundraiser benefitting ABC's Federal Political Action Committee (PAC.) Two weeks later, Andy Kaplowitz joined the staff to drive the chapter's advocacy efforts and broaden our impact on regulatory, legislative issues, and on local, state, and Federal campaigns.

This year, members and staff met with 31 State Senators, Representatives, and candidates along with seven of Washington State's 12 Federal legislators. We brought the candidates to our members, including a meet and greet with Dino Rossi and employees of SEA CON, LLC, and a joint event where Rep. Paul Graves, (R-Fall City) and former legislator and candidate Chad Magendanz (R-Issaquah) met with the team from Dochnahl Construction, Inc.

What's more, we're leaning in on issues that members bring to ABC for help. This spring, a longstanding ABC member shared concerns about how recently-passed legislation would impact the affordable housing market, an important segment of their business. As we dug into the issue further, we discovered that other ABC members share these concerns and convened with stakeholders from the affordable housing sector to dig deeper. The more we learned about the issue, it became clear how the ripple effect of unintended consequences from legislation would play out. Work continues on this issue, and we'll keep our members apprised as things evolve.

Your GLA Council engages on Federal issues as well. In June, our chapter delegation attended ABC National's Legislative Conference. High caliber speakers covered relevant political issues, discussed policy initiatives to continue to advance the construction economy, streamline unreasonable regulations, and help fill the half-million open construction jobs across the country. Our members met with staff from Senators Murray and Cantwell's offices and every Congressional representative from Bellingham to Olympia. Common ground was found on workforce education and professional development, pay equity based on merit, and the need to provide better support for citizens interested in building a career in the construction economy.



Dochnahl Construction hosted a meet & greet with Chad Magendanz (R-Issaquah) and Rep. Paul Graves (R-Fall City).



If your business participates in the affordable housing construction sector, please contact us. The better informed we are about how your business is impacted by laws and regulations, the better we can work to improve the business climate.

Vital Ally: Advocating for Your Business





ABC members at the 41st Annual Republican Dinner.

Andy proudly serves on L&I's Prevailing Wage Advisory Council. Between Andy, Wendy, and our contract lobbyist Cliff Webster, we have many opportunities to advance issues that matter to our members with Legislators, agency director's and their staff across all agencies.

These strategic partnerships help bring your voice to decision makers and together, we influence outcomes on industry specific issues, along with broader areas such as tax and fiscal policy, employment law, land use, environmental affairs, transparency in government, and more.

Washington Policy Center - Connecting You to Local Legislators

The Washington Policy Center (WPC) provides opportunities to meet with elected officials to learn more about issues that impact Western Washington's

economy, and to identify business leaders from other sectors that support us on the issues that matter to our members. From the monthly Eastside Breakfast series to their Solutions Summit and Annual Dinner, our members gain access to local and national political figures, from JT Wilcox, Minority Leader for Washington's Legislature, to Mark Janus, plaintiff in the ground-breaking Supreme Court ruling that requires public employees to opt-in if they choose to support public trade unions, to former presidential candidates like Newt Gingrich. WPC is also a valuable source for research and policy analysis that helps us more effectively represent you through advocacy at the local, state, and federal levels.

Worker Rights Alliance – Standing Together on Labor Law

This year, we partnered with the WRA on I-1608, relating to government transparency. The initiative called for disclosure of negotiations between public unions and elected officials. This used to be how things were done, but the State veered away from this practice long ago. Although the initiative didn't reach the November ballot, our early support helped WRC raise hundreds of thousands of dollars to advance the issue, and legislation that largely mirrors the initiative is being prepared for the 2019 session.

Association of Washington Business – A Crucial Partner

AWB is Washington State's chamber of commerce and the trade association for the manufacturing and technology sectors. AWB does vital work on issues including tax and fiscal policy, workforce education and training, land use, transportation, and employment law. Collaboration with the state chamber helps ABC shed light on issues of concern to our members. AWB's strong ties to business-friendly leadership in Olympia and DC, also helps us make gains that add to your bottom line.

Washington Liability Reform Coalition - A Direct Connection

As a member of the WLRC, Government and Labor Affairs Council members have the opportunity to attend lunches and forums with elected officials and candidates in a close and personal setting. Involvement with the WLRC helps us identify other industry sectors that share our concerns. This alliance helps ABC to be more effective when working with other strategic partners as well.

Make Your Voice Heard!

With ABC's Action App and VoterVoice, it's easier than ever to convey your thoughts to legislators with the touch of your smartphone screen or the click of a button on your computer. These platforms help us impact outcomes on policy decisions at the local, state, and federal levels. As always, Andy welcomes your thoughts on construction-related regulatory, economic, and legislative issues. Contact Andy at andy@abcwestwa.org or 800.640.7789.



One-click messaging to your member of congress

Instant notifications for grassroots and legislative alerts



Detailed contact information for your federal representatives

Voting history for your federal representatives on key ABC issues



Our chapter has been leading the nation in STEP member participation for 20 years! STEP is a safety benchmarking and improvement tool which can dramatically improve safety performance among members regardless of

company size. At the ABC National Convention this past March, our chapter was recognized for having the most growth in STEP participation, with a 23% increase from the prior year! We were also recognized for the highest participation level in STEP with 88% of our members taking part in the program. This is 33% higher

Our members' involvement in STEP not only demonstrates our committment to workplace safety, but shows how we help members like you create a safer work

Training Your Workforce

We proudly sponsor a variety of safety classes for members. This year, we trained nearly 1000 member employees which is a 50% increase from last year. All of our classes are listed on our website and are scheduled regularly each month.

A majority of safety training through ABC, is free to Retro members! Also, if you have a group of employees in need of a specific training, we can have a trainer come to your office or jobsite.

Safety Alliance - Market your Safe Work Standards

Our Safety Alliance program is a partnership with Washington State Labor and Industries (L&I). Safety Alliance Members reduce chances of an L&I visit, and save time and stress when they do because a focused inspection may be conducted as opposed to a full inspection. Third-party safety program verification and review provides an objective means to measure effectiveness of your program and enables companies to address areas that may need improvement. It also provides a way to stand out from everyone else by allowing you to market your safe work standards. Read L&I Directive WRD 2.25 to learn more.

This year, we made a couple of changes to our Safety Alliance program. The first was to make this program free to any qualifying member. The second change is to your annual renewal date, which will be your anniversary date of acceptance so that you get the benefits of 12 full months in the program.

than any other ABC Chapter.

environment to truly stand above the rest!

Safety Training Evaluation Process (STEP) - A Cut Above the Rest



The Leewens Corporation's crew accepting their Platinum STEP award.

Safety Peer Group – Connecting Safety Professionals

Our Safety Peer Group is comprised of safety professionals and Washington State L&I who meet quarterly to assist members with questions regarding safety practices, highlight areas of concern for discussion at our Safety Roundtables, identify trends with compliance issues, and ensure that your safety needs are being addressed through the following:

- A safety award which will be presented this year at our annual Excellence in Construction Awards Ceremony.
- A training matrix to help you understand how to match the types of training offered with your frontline workers and supervisors.
- A monthly Safety Consultation Day where ABC safety professionals are available at our office, to address any safety issues or concerns that you may have.



ABC members and staff meeting with Joel Sacks, Director of the Washington State Dept. of L&I.

Safety Academy – A Roadmap to World Class Safety

We designed a Safety Academy to help attendees understand the importance of leadership commitment, culture, and safety practices which can lead to achieving a zero-incident workplace. This three-part series will look at leadership and culture, core safety practices, and measures of safety performance. It will then establish a roadmap for your organization leading to world class safety performance.

Contact Tony Incrocci, Safety Manager at tony@abcwestwa.org to learn more about safety trainings to fit your needs, STEP, Safety Academy or any other safety-related topic.

Vital Ally: Helping You Build Your Network

Evolving Our Events to Fit Your Needs

This year, we focused on evolving our events to fit your needs even better. We launched an online platform for Excellence in Construction & Safety Award entries, moving the program to a completely digital format, making it easier for you to participate in this recognition program. This also allows the winners at the chapter level to enter the National Excellence in Construction Awards seamlessly.

The ever-popular Golf Extravaganza sold out very early this year, and sponsorship participation was at an all-time high. The Grassroots Jr. Golf Foundation continues to be the beneficiary of this event. Grassroots believes that golf is the best sport activity for youth and adults because it promotes lifelong benefits of good health, positive relationships, and lessons in personal success.

Our Young Professionals Group (YPG) events continue to grow in attendance each year, continually offering new and different events across multiple areas. The Wine Walk in August was a huge success! Attendees visited three wineries and heard from a panel of young leaders. YPG is also bringing back the Ugly Sweater Holiday Party this year, as last year's was a huge success with over 100 attendees and many generous contributions to the Marine Corps Toys for Tots annual holiday drive. They are looking forward to continuing to grow in 2019, and helping individuals widen their professional networks.

Our Leader Development Group (LDG) held three events this year: the kick-off at a Silvertips game, Drinks on the Links, and a Night Out at the Rainiers. They also presented two free Leadership Lunch and Learns for members, bringing in panelists to discuss how they tackle retaining and growing leaders within organizations, plus other tough issues facing today's construction companies. The LDG will tighten its focus entirely to leadership development in 2019, moving all events under the YPG's umbrella. LDG is the force behind the popular Rising Star Leadership Development Program, now in its 5th year, and the Advanced Leadership Retreat, now in its second.

2019 will see new events being launched, as well as the revamping of annual events, as ABC continues to grow and change to best suit what our members need to grow their businesses.

The Rising Star Program

Part of the curriculum of the Rising Star Program includes selecting and coordinating a community service project for the class. The 2017-18 class of Rising Stars selected Eastside Baby Corner's three locations (Bremerton, Issaquah, and Kenmore) as the recipients of a Saturday's worth of volunteer labor from the class. Eastside Baby Corner utilized the class' construction skills and had them tackle some of their more challenging projects.





The HUB International foursome won the competitive flight at the Golf Extravaganza: Richard Malowney, TJ Frost, Aran Buchan, and Max Martin.



LDG's Drinks on the Links: First Place was won by Adam DeBruler (Neeley Construction), Travis Ferrell (VanWell Masonry), Erin Nakasone (BN Builders), and Thomas Spaulding (Spaulding Construction Consulting, LLC).



LDG's first Leadership Lunch & Learn with Heather Bunn (Rafn Company), Jason Wandler (Oles Morrison Rinker & Baker), Mark VanWell (VanWell Masonry), and moderated by Josh Griesse (Washington Commercial Painters).



LDG's second Leadership Lunch & Learn with Todd Henry (Inslee Best Doezie & Ryder), Erin VerHoeven (Corstone Contractors), Pat Oda (Neeley Construction), Karen Say (Saybr Contractors), and moderated by Josh Griesse (Washington Commercial Painters).



Vital Ally in Connecting You to Resources

We Are Helping You Make the Most of Your Membership Through the Launch of an Online Member Directory



We saw the need to better help you find referrals and connect you with those seeking your business, through an online member directory. With the help of member company, Efinity Technologies, we were proud to announce the launch of the ABC online membership directory earlier this summer, as a member-only benefit. The site features keyword and map search options as well as the ability for members to access and update listings with ease. Enhanced listings allow Partner-level members to appear before general alphabetized listings when

purchased. To learn more about the directory or update your listing, please contact Member Services Manager Janessa Bishop at janessa@abcwestwa.org.

Workforce Foundation is Paving the Way for Those Who Need a Second Chance

In January, our Professional Development Council (PDC) connected with Danny Carrao, an employee of Microsoft who is utilizing his volunteer time benefits to establish the Workforce Foundation, a not-for-profit organization that focuses on job placement for formerly incarcerated adults (reentrants). Volunteering his time at correctional facilities as a mentor, he recognized incarceration



as punitive not preparative. When inmates are released, they are not positioned for success. Statistics show that 7 in 10 inmates are re-incarcerated within the first 150 days of release. This number drops to 3 in 10 when employment/ emotional/spiritual support is provided.

With the inherent construction and skilled trades opportunities, ABC was the first to the table on this project. In time, a multitude of positions in a variety of industries including transportation, warehousing, facilities, mechanical, manufacturing, office, and professional will be made available. We are proud to be the initial partner in this program. By mid-February, Danny captured the interest of Bruce Harrell, the President of the Seattle City Council who stated "crime doesn't know city limits" and Workforce Foundation is now discussing the possibility of funding without restrictions to services within Seattle city limits. In September, Danny and Bruce met with Attorney Christopher Poulos, the head of the Washington State Reentry Council to discuss the creation of a partnership between Workforce Foundation and Washington State. Danny's is a voice for reentrants that is making an impact!





David Rynearson with VanWell Masonry working the ABC booth at the Snohomish High School Career Fair.

In August, five of your fellow member companies offered positions in electrical, framing, HVAC, masonry, and finishes as Workforce Foundation entered its beta phase. To date, each employer has been matched with a qualified candidate and interviews have begun. It is anticipated that each of the five positions will be filled. ABC President Wendy Novak has agreed to serve on the Workforce Foundation Board of Directors. We are excited to continue to help members address their workforce concerns.

Learn more about Workforce Foundation at www.workforcefoundation.com. Ready to participate as an employer? Contact Janessa Bishop, Member Services Manager at janessa@abcwestwa.org.

Career Fairs – Connecting with New Generations to Build Your Future

Baby Boomers, born between 1946 and 1964, comprise 40% of the construction workforce. Their retirement is resulting in an unprecedented qualified worker shortage in construction. We are working to lessen our members' stress caused by labor shortage concerns by promoting careers in construction at area high school career fairs. ABC National's "What's Your Plan in 4 Years?" flyer (on the following page) helps spark conversations about alternatives to incurring student loan debt. The National Center for Construction Education & Research (NCCER) provided resources through Build Your Future, an industry image enhancement and recruitment initiative. Trading Cards, flyers and assorted tchotchkes are helping ABC spread the word about the changing face of the construction industry.

Vital Ally: Building the Industry

ZUI8 Year in Review

Renton Technical College Scholarship – Helping Others Pave the Way to a Fullfilling Career in the Industry

Renton Technical College Foundation granted 75 scholarships for the fall quarter of the 2018-2019 academic year. Hieu Nguyen, a recipient of ABC's scholarship, is working to complete the Construction Management Certificate Program. He recently wrote a thank you letter to ABC stating that: "my educational pursuit would not be possible without generous support from your organization." Wendy Novak, President of ABC, was invited to speak at the RTC 2018 Scholar & Donor Reception and acknowledge Hieu's hard work in the program.

Construction Industry Training Council, Our Partner in Apprenticeship and Craft Training

ABC of Western Washington and the Construction Industry Training Council (CITC) have been partnering to launch successful careers in the construction industry since 1985. CITC is the resource for ABC members and their employees in apprentice and craft training, skills assessment, and continuing education. CITC's programs currently serve more than 1,200 apprenticeship and classroom training students; 8,000 continuing education students; and over 150 students take part in commercial, industrial, pipeline, and supervisory skills assessments and performance verifications. CITC facilities are located in Bellevue, Spokane, Pasco, and Vancouver, Washington, and in August of 2018, a new facility in Marysville was opened. Both our Western Washington Chapter, Inland Pacific Chapter, and ABC National were proud to participate in the open house to celebrate their expansion.



CITC opened their newest location in Marysville in August.



Vital Allys Retrospective Rating Program



ABC's Retrospective Rating Program Sets New Records

Our member-managed Retrospective Rating (Retro) Program performed very well, returning an all-time high of 7.5 million dollars in refunds to members. This is the largest amount that we have ever returned, putting money back in your hands, where it belongs.

This past year, more members (52% of the group) achieved the claim-free discount (no indemnity payments for three years) than ever before. 85% of the group achieved an Experience Factor under 1.00, which means they paid less for their premiums than the average employer in Washington. Finally, nearly 40% of the group reduced their Experience Factors in 2018.

The 2017-2018 plan year is coming up on its first adjustment in April and it appears, from a refund perspective, to be out-performing the 2016-2017 year! Because of you, we are looking forward to continuing our proud tradition of being one of the top construction rates gri

ABC Retro Member Statistics

52%Of members qualify for a
discount on their workers'
compensation rates from being
time loss free.40%Nearly 40% of members
decreased their EMR in 2018.85%Of members have an EMR
below 1.00.

proud tradition of being one of the top construction retro groups in Washington.

Some good news came out of the state capital, L&I expects a significant workers' compensation rate decrease for 2019. Proposed rates show an average 9.1% decrease in construction rates, compared to 5% across all industries. The construction market in Washington continues to be very competitive. You help us stay ahead of the competition by keeping your employees safe, utilizing the retro program, and participating in continued training. By being proactive,



Mitch Neeley and crew from Neeley Construction picking up their retro refund during ABC's Retro Day.



Anita Jain and Robert McBride from Deacon Construction picking up their retro refund.

members can keep their premiums low, earn refunds, and stay ahead of the competition.

Should you have any questions about your claims or the ABC Retro Program, please feel free to contact Aspire Consulting at (253) 205-8150.

Along with refunds, ABC's workers' compensation partner, Aspire Consulting, offers comprehensive services to members in the ABC Retro Program including:

- Dedicated ABC account managers
- Loss control and safety services-including job site walks
- Return to work assistance
- On-site Training
- Experience Modification Rate (EMR) consultations
- One-on-one consultations
- No quarterly fees

ABC's Retro program sets itself apart by:

- Member-run Retro Committee
- Offering superior program services designed to get results and save money
- Providing free safety training and services designed to help you prevent injuries and save money
- Providing a fully-funded contingency reserve
- Access to the state's largest network of Return to Work Specialists
- Paid subscription to Safety Meeting Outlines
- Monthly Safety Newsletter keeping members up to date and informed

Vital Ally: Recognizing Our Members

2018 Member of the Year: VanWell Masonry

This year, ABC of Western Washington awarded the Member of the Year Award to a company, rather than an individual. VanWell Masonry has been a member since 2004, and has become the epitome of an involved member over the years, taking advantage of many of ABC's benefits and services. Vanwell has long recognized the importance of giving back to the industry through their involvement on the Board of Directors, committees and councils, advocacy through Government Affairs participation, and sending their employees through safety training, management education classes, the Rising Star Program, and special events. We thank Mark VanWell (Board of Directors 2010-2014, 2014-15 Chair, Secretary-Treasurer 2010-2014, Finance Committee, ABC National Participation), Tim Carpenter (Board of Directors 2017-present, Vice Chair-Leader Development Group, David Rynearson (LDG Council, Rising Star Program), and all the others who have gone through the Rising Star Program, safety and management education classes, and attended events. They rise to the top when it comes time to train their employees and give back to the industry. We salute you!



The VanWell team accepting the ABC Member of the Year award, from left: Connie and Mark VanWell, David Rynearson, Tim and Renee Carpenter.

2018 Young Professional of the Year: Katy Boyd



Katy Boyd and her son, Andrew accepting the ABC Young Professional of the Year award.

ABC of Western Washington selected Katy Boyd with Redhawk Group for the 2018 Young Professional of the Year. Katy has been very involved in ABC in a multitude of ways. Most notably, she helped spearhead all of the Young Professional Group events, working on picking venues, handling the budgeting, as well as marketing the events. Katy served on the ABC Board of Directors from 2016 until she went on maternity leave at the end of October, 2018. Katy tried to attend every ABC event she could, as well as many safety trainings, and was always encouraging others to get more involved. Katy also sat on the Professional Development Council, LDG Council, Marketing Taskforce, Safety Peer Group, and served as a mentor for the Rising Star Program. We wish the very best for this energetic and intellegent powerhouse as she welcomes the newest addition to her family, and we hope to welcome her back into the ABC Family soon!

Two ABC of Western Washington Chapter Members Win National Awards

ABC of Western Washington announced that two member companies won national honors during Associated Builders and Contractors' (ABC) 28th annual Excellence in Construction[®] Awards celebration at ABC Convention 2018 in Long Beach, Ca.

National Excellence in Construction Eagle Award Winner: Synergy Construction, Inc. for Sebastian Place Veterans Housing, Community/Public Service, Lynnwood, Washington



Matt Stewart with Synergy Construction accepts the National Eagle Award.

The Excellence in Construction awards program is the industry's leading competition that honors both general and specialty contractors for innovative and high-quality merit shop construction projects. The award honors all construction team members, including the contractor, owner, architect and engineer. The winning projects, selected from entries submitted from across the nation, were judged on complexity, attractiveness, unique challenges, completion time, workmanship, innovation, safety, and cost.

National Diversity Excellence Award Winner: SME Inc. of Seattle, Subcontractor Category

The ABC National Diversity Excellence Awards program recognizes members that display exemplary diversity leadership in their workforce, supply chain and community with best-inclass recruitment policies, retention practices, training, and mentoring programs.



Adam Pinksy with SME Inc. of Seattle accepts the National Diversity Excellence Award.





Eagle of Excellence Award + Excellence in Construction Award

Rafn Company Tenant Improvement/Renovation: \$4 Million- \$10 Million *HomeStreet Bank Corporate Offices*

Pyramid Award + Excellence in Construction Award

Synergy Construction Inc. Other Construction: \$10 Million- \$25 Million *Twin Lakes Landing*



Excellence in Construction Awards

Redhawk Group Commercial Construction: \$10 Million- \$25 Million *Lillehammer Apartments - Mixed-Use*

Donovan Brothers, Inc. Commercial Construction: \$5 Million- \$10 Million *Raceway Heated Storage*

Rafn Company

Commercial Construction: Less Than \$5 Million HomeStreet Bank Tacoma

Donovan Brothers, Inc.

Healthcare: Less Than \$10 Million Seattle Recovery Place

Rafn Company

Multi-Family Construction: \$25 Million - \$100 Million The Eddy at Green Lake Village

Air Systems Engineering, Inc.

Mechanical: Industrial - Less Than \$5 Million Project Frosty Design/Build

SKIS Painting, Inc.

Specialty Construction: Commercial Less Than \$5 Million *G2 Exterior* Merit Awards

Donovan Brothers, Inc. Industrial: \$5 Million - \$15 Million Commencement Bay Corrugated

Donovan Brothers, Inc. Infrastructure: Up to \$100 Million Burien Cold Storage - Sitework & MSE Wall

Donovan Brothers, Inc. Institutional: Less Than \$5 Million New Life Church Kent

Donovan Brothers, Inc. Tenant Improvement/Renovation: Less Than \$4 Million Moorea Seal

Synergy Construction Inc. Tenant Improvement/Renovation: \$4 Million - \$10 Million Westend Interior and Exterior Renovations

















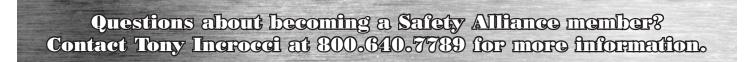






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DIAMOND

Centennial Contractors Enterprises, Inc. Cornell Plumbing & Heating, Inc. Ellsworth Builders, Inc. LEAD Staffing Mike Werlech Construction, Inc. Southgate Electric, Inc. STARCON International, Inc.

PLATINUM

Arcadia Drilling, Inc. Avara Construction Commercial Construction Specialty Donovan Brothers, Inc. HHJ, Inc. HyTech Roofing, Inc. Johnson Exteriors, Inc. Joostens Roofing, Inc. Kemly Electric, Inc. Leewens Corporation Marpac Construction, LLC Pacific Concrete Construction, Inc. Pacific One Construction, Inc. Pattison General Contractor Preferred Electric Pro-Staff Mechanical, Inc. Saybr Contractors, Inc. Sea-Tac Electric, Inc. Synergy Construction, Inc. The Robson Co., Inc. Trades Labor Corporation Traffic Control Services Westmark Construction, Inc.

<u>GOLD</u>

Abacus Electric Co., LLC Adept Mechanical Services, Inc. Air Systems Engineering, Inc. AM Exteriors, LLC Balancing Service Co. Benjamin Asphalt, Inc. Blue Mountain Mechanical, Inc. Bravo Roofing, Inc. C&C Logging, LLC Davis Schueller, Inc. Deacon Construction, LLC Dick Howard & SonsElectric, Inc. DKS, Inc. Evergreen Concrete Cutting, Inc. **Evergreen Refrigeration** General Storefronts, Inc. Glacier Environmental Services, Inc. Grady Excavating, Inc.

In Store Services, Inc. JE Cumming Corp. John Michael Hall Corp. Lakeridge Plumbing & Mechanical, Inc. Mastercraft Electric, Inc. Northstar CG, LP NW Utility Services, LLC Pacific Window Systems, Inc. Pivetta Brothers Construction, Inc. Professional Staff NW SEA CON, LLC Stuth Co., Inc. T-Bar Construction, Inc. Tony Lind Paving, LLC Tradesmen International Western Specialty Contractors Woodinville Water District



<u>SILVER</u>

Advanced Government Services Ahearn Electric, Inc. Allied Construction Associates, Inc. Allied Steel Fabricators, Inc. All-Ways Air Control, Inc. Amsberry's Painting, Inc. Artistic Drywall Textures, Inc. Bender Custom Construction **Boone Electric Construction** Bowen Construction, Inc. Bratton Masonry, Inc. Bulldog Plumbing & Design, LLC Casa Bonita Home Care, Inc. Cascade Fence and Deck Cascade Integration, Inc. CE&C, Inc. Central Washington Refrigeration CHG Building Systems, Inc. Christensen Inc. General Contractor Claffey's Corporation Clearview Mechanical, Inc **Compass General Construction** Comfort Systems USA Northwest Corstone Contractors, LLC Creative Contracting and Investments Crystal Soda Blast, LLC D&D Construction Corp. Davis Door Service, Inc. Dochnahl Construction, Inc. Dovetail General Contractors, LLC **DP** Incorporated Eco Electric Elite Commercial Contracting, Inc. **ENTEK** Corporation Exterior Finishes, Inc. Exterior Metals, Inc. Farwest Tenant Improvements, Inc. **G&W** Commercial Interiors Global Construction Solutions, Inc. Global Metal Works & Erectors, Inc. Grayhawk Construction Co., Inc. Haggard Electrical Contractors High Country Contractors & Developers Innovative Electric, Inc. J.C. Richards ConstructionCo., Inc. **Jtec Interiors** Kaleidoscope Landscape, Inc. Keithly Electric Co. Kenco Construction, Inc. Knight Fire Protection, Inc. KrekowJennings, Inc. Krisco Aquatech Pools & Spas Lander Electric Co., Inc. Lockhart|Suver, LLC

Lumenal Lighting Macro-Z-Technology Marine Vacuum Service, Inc. Mariner Construction, LLC McBride Construction Resources, Inc. McClintock & Turk, Inc. McCown Crafted, Inc. Mechanical & Control Services, Inc. Med-Tox Northwest Mehrer Drywall, Inc. Modern Builders, Inc. Modular Electric, Inc. **MRJ Constructors Neeley Construction Company** Newton Building & Development, LLC Northshore Paving, Inc. Olympian Precast, Inc. Pacific Air Control, Inc. Pacific Crest Construction Pacific Northwest Masonry and Design, LLC Patriot Roofing Performance Mechanical Group Precision Door Service Prime Cut Construction, LLC Puget Sound Mobile Wash, Inc. Queen Anne Painting Rafn Company Rainbow Federal, Inc. Raymark Plumbing & Sewer RC Painting & Sons, Inc. Redhawk Group Regency NW Construction, Inc. S&S Concrete Construction, Inc. SCF General Contractors, LLC Schultz Miller, Inc. Sea-Aire, Inc. SKIS Painting, Inc. SME, Inc. of Seattle **Smokey Point Electric** Sound Drywall, Inc. Specialized Landscaping, Inc. Spectrum Construction Services Sprinx Fire Protection, Inc. SSI Construction Stephens Electric Company, Inc. Sunrise Plumbing, LLC Superior Stucco Services, Inc. TCL Partners Thermatech Northwest, Inc. Town & Country Fence, Inc. Trig Electric Service, Inc. Tri-Nar, Inc. United Systems Mechanical, LLC Unity Electric, LP

Universal Land Construction Co. V&R Roofing V.S.A. Construction, LLC VanWell Masonry Village Framers Corp. Vinnie & Sons Plumbing, LLC Vital Mechanical Service VP Peri Painting Company Waeco Construction, LLC Washington Commercial Painters, Inc. West Coast Electrical Services Western Washington Construction, Ltd.

BRONZE

GM Elite Construction, Inc. Mattila Painting, Inc. Safari Electric, LLC Sound Glass Sales, Inc.

PARTICIPANT

Tandem Electric, Inc.



Patriot Partners









Liberty Partners









Gold Partners

Farwest Tenant Improvements Inc. Propel Insurance Sea-Tac Electric

> Silver Partner Air Systems Engineering, Inc.

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